

# 2003 - 2004 Annual Report



## *Mission Statement*

*"It is the Detroit Skating Club's mission to provide the programs and facilities that will encourage each individual to achieve his or her own goals in a safe and healthy environment."*

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[www.dscclub.com](http://www.dscclub.com)

## **PRESIDENT'S LETTER**

*Over the past 10 years, DSC has produced over 134 medalists at the Junior National, National, World and Olympic levels of competition. That remarkable feat is a strong testament to the teaching and training accomplished at the Detroit Skating Club. We have a history to be proud of and the 2003-04 season is no exception.*

*Once again, we had a large contingent of skaters representing our club not only at Regionals and Sectionals but on the national and international scene as well, bolstering the reputation of DSC as one of the best training facilities in the country. This reputation annually leads to a good number of skaters relocating to the area to train here. Even so, we are always looking for ways to make our club stronger. That's why we made a major change in our skating program by appointing skating coordinators for the different disciplines. Mitch Moyer was appointed Singles Coordinator; Jason Dungjen, Pairs Coordinator; and Jerod Swallow, Dance Coordinator. Under their leadership, we hope to see our programs rise to new heights.*

*Skate Detroit 2004 was designated a championship series event and attracted over 700 competitors from across the country and abroad. Our ice show held annually in June is now one of the largest in the country. These events allow us to not only showcase our skaters but our fine facilities as well.*

*Our Learn to Skate and Hockey programs are strong and have become a large source of revenue for us. These programs help us to remain viable in the face of rising expenses. We will continue to look for ways to maximize our revenues and reduce our expenses as we head into 2005.*

*On behalf of the Board of Directors, I would like to thank all of our members, skaters, coaches, employees and volunteers for being a part of DSC. You make it all happen. Congratulations on a successful season and may you be blessed with good luck, good health and prosperity in 2005.*

*Ed Kmit  
President*

## **BUILDING COMMITTEE**

In 2003-2004, we focused most of our efforts on improvements to C rink. Two new locker rooms were added. One is for the Bloomfield United Hockey Club and the other for Clarkston High School. Bloomfield signed a 12-month lease for the next 11 years while Clarkston will lease five months out of each year. This will allow the club to utilize this room for special events such as Skate Detroit. A new ladies restroom, complete with eight stalls and a diaper change station, is a welcome addition to the south end of the building. The final improvement to C rink was the installation of new tuflex rubber flooring just inside the main doors. Also this year, we were able to paint and install new carpet in the main office. DSC strives to provide a clean, well-maintained facility and continues to stay on our maintenance schedule. We are proud to provide a clean and safe environment for our skaters and visitors alike.

## **PROFESSIONAL STAFF**

Our strength continues to be our coaching staff. Over 90 percent of our pros are either former world-class skaters or have coaching experience at the highest levels of competitive skating: national, international, world and Olympic competitions. This past season, we were thrilled to add Julie Berlin, national and international coach, along with Liz and Jerrod Swallow, 5-time US Dance Champions, to DSC's coaching ranks. For the 2003-04 competitive season, DSC and its professional staff sent 9 individuals and 19 teams to compete at the highest levels of their disciplines. Jeannine Cullen, director of our nationally acclaimed synchronized team skating program, and her staff continued the tradition of excellence by taking the largest contingent of synchronized teams to the US Championships. This truly expands the stature of our world-class training facility.

## **OFF-ICE PROGRAM**

In order to become the "total package," we at DSC believe a skater's off-ice development is as important as their on-ice development. This year we upgraded the quality of our off-ice dance instruction as we partnered with the Eisenhower Dance Ensemble, a highly-acclaimed dance studio in Rochester, Michigan. Eisenhower instructors now teach on-site ballet and other dance disciplines to our skaters. Our off-ice program includes weight training, plyometrics, aerobic and anaerobic conditioning, balance and core strength training, flexibility training, Pilates and yoga. These classes are leveled and continually updated to provide all skaters the appropriate training to develop strong, healthy bodies. Our off-ice program is housed in a 3-room facility off A rink and consists of a weight room, a studio and a private training room. We believe off-ice director Debbie Pitsos, a member of the USFSA Sports Science Council and faculty member for the US Figure Skating Sports Medicine Elite Training Camps, and her staff continue to do an excellent job.

## **LEARN TO SKATE PROGRAM**

At the root of our training here at DSC is the Learn to Skate program which strives to provide the best foundation for beginning skaters whether their interests tend toward competitive or synchronized skating, testing, hockey or simply enjoying the recreational aspect of our sport. It offers a high-quality curriculum through both basic skills and advanced beginner programs which are taught by coaches from the national, international and Olympic ranks. The many skaters who began their careers in this program and later represent DSC at the highest competitive levels are a testament to the strength of this fundamental program.

## **SINGLES PROGRAM**

Under the division of singles skating, we offer a complete program structure accommodating the recreational skater up to the world and Olympic competitor. Competitively, we were proud to have nine singles skaters representing our club at the US National and Junior National Championships. Charlie White won the bronze medal in the Novice division at Nationals. This year, Mitch Moyer was appointed program coordinator.

## **DANCE PROGRAM**

The dance program's objective is to develop teams with strong fundamental skating skills so they may progress to the highest level of testing or competitive skating. Our program proved successful once again as DSC sent seven dance teams to the National and Junior National Championships. At the 2004 US Nationals, Tanith Belbin and Ben Agosto achieved the highest medal possible by winning gold in Championship Dance while Meryl Davis and Charlie White were awarded the silver in Junior Dance. This season, we feel fortunate to have Jerrod Swallow, 5-time US dance champion, come back to his roots to take over as ice dance coordinator and believe he will continue to elevate our already successful program.

## **PAIR PROGRAM**

Experience and fundamental skills are the keys to a successful pair program which is why we aim to begin pair training at a young age. We believe this philosophy builds quality teams which can become highly competitive at the top levels of the discipline. This past season, DSC sent eight pair teams to the US National and Junior National Championships. Intermediate Pairs competitors Kendra Moyle and Reed Minney earned a silver medal at the Junior National Championships. We were excited to appoint Jason Dungjen, a former US pair champion who represented DSC, as coordinator of our pair program and look forward to a very bright future in pairs skating.

## **SYNCHRONIZED TEAM SKATING**

Synchronized skating is a team sport of 12 to 20 skaters performing a routine in unison to music and DSC is proud to house one of the largest synchronized skating programs in the country. We are the training ground for Team Elan, a group of competitive teams which is recognized throughout the world for its championship level of performance. Team Elan offers six divisions of synchronized teams, accommodating skaters from age 6 to 50 and over. This past season, Team Elan won four medals at the Synchronized National Championship. In addition, the Junior team placed 5<sup>th</sup> at the Junior World Championships that were held in March 2004. Our teams have won a combined 19 national championships since their inception in 1991.

## **ADULT SKATING PROGRAM**

Whether for recreation or competition, DSC is a great place for the adult skater to train. We offer adult-only sessions during the fall and winter months. Competitively, Team Elan's adult team is the current US National Adult Synchronized Skating champion. Our own Michelle and Paul Harvath are the current Gold Dance National Bronze medalists. We are pleased to host the annual adult dance weekend which attracts over 40 adult skaters from across the US and Canada. Special thanks to Michelle and Paul for organizing this great event.

## **HOCKEY**

With hockey providing over 42 percent of our revenues, it has become an integral part of our facility. Ice time was very well utilized during the fall/winter schedule. The USA Hockey Club, our youth house and travel program, utilized over 95 hours of ice per week. Competitively, USA hockey remains one of the strongest youth programs around. We were home to over 30 adult senior teams this past season including DaEdoardo's, senior hockey team state champion, and Lucent Technology, senior hockey national champion. In addition to the Bloomfield United Hockey Club and Clarkston High School who solidified their relationships with DSC through the construction and contracting of new locker rooms in C rink, Lake Orion High School now calls DSC home and skates at the club three days per week.

## COMPETITIVE SCHOLARSHIP PROGRAM

The competitive scholarship program is in its seventh year at the club. Scholarships are available to skaters who represent DSC in qualifying competitions. The program entitles recipients to morning and early afternoon ice sessions at reduced rates, a DSC warm-up outfit, and some skate sharpening at no cost from Fred Martin or Jones Skate Shop. For the 2003-04 season, 23 skaters qualified for this program.

## DSC EXCELLENCE FUND, INC.

The DSC Excellence Fund is a 501(c)3 tax-exempt corporation that is managed by a Board of Directors appointed by the DSC Board. The fund provides financial grants to skaters based on financial need and skating ability. Contributions are tax deductible to the fullest extent provided by law. Individuals who contribute \$100 or more have their names inscribed on a permanent plaque in the main lobby. This year, 27 recipients received an average grant of \$370. In the past 14 years, 362 recipients have received \$145,300.

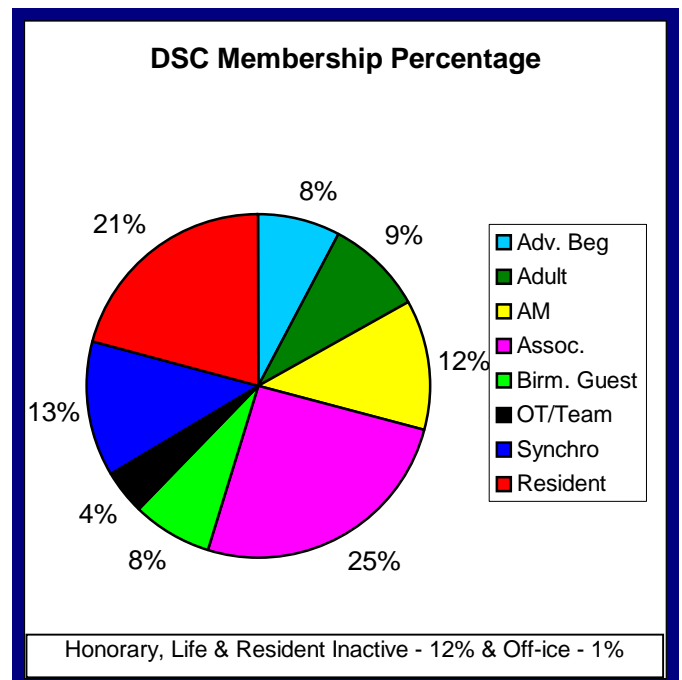
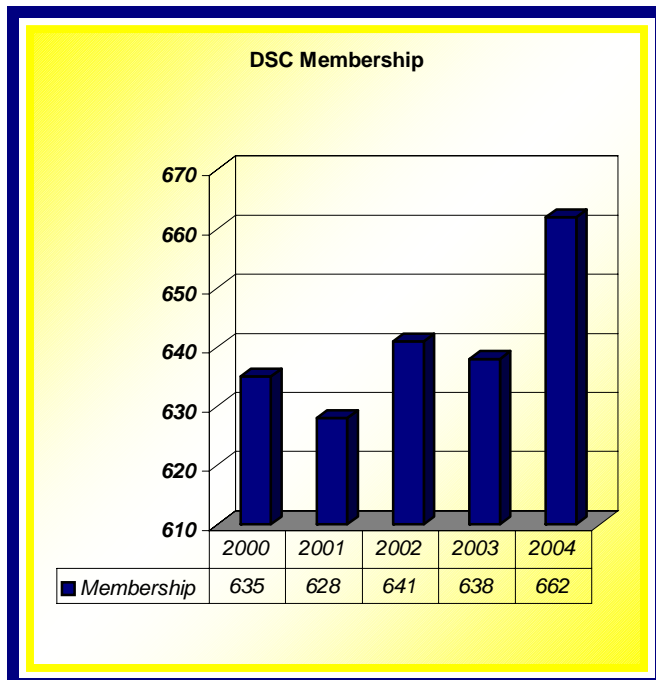
## TREASURER'S REPORT

The accounting firm of Gordon Advisors, PC, completed an audit of our books for fiscal year ended May 31, 2004 and found our financial statements to be presented fairly and in conformity with generally accepted accounting principles.

Although Michigan's economy has been slow to rebound and our expenses continued to rise, our financial position has remained stable. We continued to look for ways to increase our revenues. We have a three-rink, year-round facility which provides many opportunities. Hockey now accounts for 42.6 percent of our revenues. The Birmingham FSC contracted ice when their rink shut down providing additional revenue and exposure for the club. We are also looking at ways to reduce expenses to keep our financial picture sound. We hope to purchase a generator and install a new low "e" ceiling in B rink.

While membership has remained relatively flat in recent years, 2004 brought an increase of 3.7 percent. With eight different membership types, 46 percent are current, active resident or associate members. Since members do not have to obtain full resident status until reaching the Intermediate freestyle test level, the future looks bright with 25 percent at associate status.

Jim Joseph  
Treasurer



**DETROIT SKATING CLUB, INC.**  
**SUMMARY FINANCIAL STATEMENT**

**Fiscal Years Ended May 31**

	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>
<b>Revenues</b>				
Hockey	\$922,273	\$983,920	955,941	\$980,139
Figure Skating	848,692	808,262	894,667	793,082
Basic Skills	185,142	184,400	223,341	239,400
Synchronized Team Skating	240,993	440,960	736,827	687,096
Special Events & Other	256,761	264,673	286,721	305,635
<b>Total Revenues</b>	<b><u>\$2,453,861</u></b>	<b><u>\$2,682,215</u></b>	<b><u>\$3,097,497</u></b>	<b><u>\$3,005,352</u></b>
<b>Operating Expenses</b>				
Payroll	\$738,470	\$725,979	\$701,154	\$767,811
Administration	442,392	421,631	462,696	486,546
Maintenance	156,007	121,735	169,665	138,813
Utilities	305,318	333,537	306,866	334,490
Basic Skills	81,395	71,260	78,416	89,164
Synchronized Team Skating	273,894	407,721	754,103	657,962
Special Events & Other	122,838	119,411	118,586	139,740
<b>Total Expenses</b>	<b><u>\$2,120,314</u></b>	<b><u>\$2,201,274</u></b>	<b><u>\$2,591,486</u></b>	<b><u>\$2,614,526</u></b>
<b>Earnings from Operations</b>	<b><u>\$333,547</u></b>	<b><u>\$480,941</u></b>	<b><u>\$506,011</u></b>	<b><u>\$390,826</u></b>
<b>Plus:</b>				
Rent & Interest Income	\$70,098	\$55,624	\$47,960	\$43,529
Deposits & Other	71,970	44,865	(37,163)	96,075
Depreciation	240,018	234,527	232,239	238,871
Contributions/Fund Raiser	24,317	22,210	4,480	15,000
<b>Less:</b>				
Interest Expense	\$333,932	\$318,460	\$308,999	\$293,494
<b>Cash from Operations</b>	<b><u>\$406,018</u></b>	<b><u>\$519,707</u></b>	<b><u>\$444,528</u></b>	<b><u>\$490,807</u></b>
<b>Plus:</b>				
New Debt	\$511,680	\$511,793	\$511,102	\$509,438
<b>Less:</b>				
Debt Repayment	798,172	806,021	814,933	816,764
Capital Expenditures and New Rink Construction	12,346	31,315	131,973	130,177
<b>Change in Cash Flow End of the Year</b>	<b><u>\$107,180</u></b>	<b><u>\$194,164</u></b>	<b><u>\$8,724</u></b>	<b><u>\$53,304</u></b>
Cash & Cash Equivalents	<u>\$486,905</u>	<u>\$614,273</u>	<u>\$574,252</u>	<u>\$589,790</u>
<b>Debt</b>	<b><u>\$5,412,341</u></b>	<b><u>\$5,169,139</u></b>	<b><u>\$4,916,517</u></b>	<b><u>\$4,660,292</u></b>

## SPECIAL RECOGNITION

The following skaters earned national and international recognition during the 2003-04 competitive year:

### WORLD CHAMPIONSHIPS

TANITH BELBIN & BEN AGOSTO	CHAMPIONSHIP DANCE
MEGAN WING & AARON LOWE	CHAMPIONSHIP DANCE

### WORLD JUNIOR CHAMPIONSHIPS

MERYL DAVIS & CHARLIE WHITE	JUNIOR DANCE
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### US NATIONAL FIGURE SKATING CHAMPIONSHIPS

TANITH BELBIN & BEN AGOSTO	CHAMPIONSHIP DANCE GOLD MEDAL
LYDIA MANON & RYAN O'MEARA	CHAMPIONSHIP DANCE
REBECCA MAGEROVSKIY & SERGEY MAGEROVSKIY	CHAMPIONSHIP DANCE
MARCY HINZMANN & AARON PARCHEM	CHAMPIONSHIP PAIRS
EMMA PHIBBS & MIKE MCPHERSON	CHAMPIONSHIP PAIRS
KRISTEN ROTH & STEVE HARTSELL	CHAMPIONSHIP PAIRS
COLLETTE APPEL & LEE HARRIS	CHAMPIONSHIP PAIRS
MERYL DAVIS & CHARLIE WHITE	JUNIOR DANCE SILVER MEDAL
MELISSA TELECKY	JUNIOR LADIES
BEN WOOLWINE	JUNIOR MEN
MELISSA BEDELL & BRANDON HANSON	NOVICE PAIRS
CHARLIE WHITE	NOVICE MEN BRONZE MEDAL
WILLIAM BREWSTER	NOVICE MEN

### CANADIAN NATIONAL FIGURE SKATING CHAMPIONSHIPS

MEGAN WING & AARON LOWE	CHAMPIONSHIP DANCE SILVER MEDAL
SABRINA GRANATA & MICHAEL FAWCETT	CHAMPIONSHIP DANCE
SIOBHAN KARAM & JOSHUA McGRATH	JUNIOR DANCE BRONZE MEDAL
DANIEL MILLER	JUNIOR MEN

### ADULT NATIONALS

MICHELLE HARVATH & PAUL HARVATH	GOLD DANCE BRONZE MEDAL
MICHELLE HARVATH & PAUL HARVATH	CHAMPIONSHIP DANCE

### US NATIONAL SYNCHRONIZED TEAM CHAMPIONSHIPS

JUVENILE TEAM	COMPETITOR
NOVICE TEAM	PEWTER MEDAL
JUNIOR TEAM	GOLD MEDAL
SENIOR TEAM	BRONZE MEDAL
ADULT TEAM	GOLD MEDAL

### WORLD JUNIOR SYNCHRONIZED TEAM CHAMPIONSHIPS

JUNIOR TEAM	COMPETITOR
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### JUNIOR NATIONAL FIGURE SKATING CHAMPIONSHIPS

THANKFUL CROMARTIE & KURT LINGENFELTER	INTERMEDIATE DANCE PEWTER MEDALISTS
KENDRA MOYLE & REED MINNEY	INTERMEDIATE PAIRS SILVER MEDALISTS
CAITLIN WILSON & TREVOR YOUNG	INTERMEDIATE PAIRS PEWTER MEDLISTS
TREVOR YOUNG	INTERMEDIATE MEN
SHANDA DEWITT	INTERMEDIATE LADIES
ANASTASIA OLSON & GREG ZUERLEIN	JUVENILE DANCE PEWTER MEDALISTS
BRIELLE O'CONNOR & DANIEL EATON	JUVENILE DANCE
EMILY GLASSBERG & KURT WEISS	JUVENILE PAIRS
KATIE WEISHAAR & STEPHEN JOHNSON	JUVENILE PAIRS
KURT WEISS	JUVENILE MEN
REGAN ALSUP	JUVENILE LADIES

### DSC Gold Test Medalists June '03 - May '04

#### MOVES IN THE FIELD

JULIANA BILOWUS  
WILLIAM BREWSTER  
EMILY BUNGE  
RACHEL CHIDESTER  
SARA FELDT  
KATIE GRANEY  
MELISSA HAMPSON  
JANET MILLER  
COURTNEY MUELLER  
AMANDA MURLEY  
LAUREN MURLEY  
KATIE OLESKI  
KRISTY TIMPF  
HILARY WAY

#### FREE SKATE

EMILY BUNGE  
LUKE CAPIZZO  
AARON PARCHEM

#### GOLD DANCE

RICHARD BROWN  
COURTNEY BURGAM  
CAROL GAFFKE  
SARA MAHRT

### Test Statistics June 2003 - May 2004

	Taken	Passed	Percent
<b>F/Skate</b>	148	137	93%
<b>Dance</b>	459	393	85%
<b>Moves</b>	283	198	70%
<b>Total</b>	890	728	82%

# A SPECIAL THANK YOU TO THE FOLLOWING:

## DSC BOARD OF DIRECTORS

PRESIDENT - Ed Kmit  
VICE PRESIDENT - Barb Martin-Glassberg  
TREASURER - Jim Joseph  
SECRETARY - Cindy Roth

Jim D'Agostini  
Donna Dennis  
Patrick Gladney  
Robin Silverstein  
Charlie White

## DSC EMPLOYEES

### *EXECUTIVE DIRECTOR*

Johnny Johns

### *OFFICE MANAGER*

Debbie Johns

### *FACILITY MANAGER*

Dewey Reese

### *ADMINISTRATIVE ASSISTANT*

Marriane Swift

### *MAINTENANCE SUPERVISOR*

Jeff Harnack

### *NIGHT MANAGER*

Norman Reese

### *SINGLES COORDINATOR*

Mitch Moyer

### *PAIRS COORDINATOR*

Jason Dungjen

### *DANCE COORDINATOR*

Jerod Swallow

### *SYNCHRONIZED DIRECTOR*

Jeannine Cullen

### *OFF-ICE COORDINATOR*

Debbie Pitsos

### *BASIC SKILLS COORDINATOR*

Barb Elenbaas

### *RECEPTIONIST/HOCKEY ADMINISTRATOR*

Georgia Hartsell

## TEST CHAIRPERSON & JUDGES AT DSC

Many thanks to Donna Krause Test Chairperson at DSC and the judges who actively judge skaters at our club throughout the year.

*Jackie Addis*

*Jennifer Daniels*

*Hanelori Murphy*

*Lynmarie Posey*

*Alice Bohr*

*Donna Dennis*

*Laura Murphy*

*Lynne Robertson*

*Joane Bondar*

*Melissa Skylas Dillenbeck*

*Julie Newcomer*

*Patricia Creed Smith*

*Liz Bondar*

*Carol Disette*

*Marsha Oulette*

*Karen Snoddy*

*Leslie Chapel*

*Mary Karen Henderson*

*Robert Oulette*

*Bobbie Stoermer*

*Ginger Charles*

*Don Korte*

*Kristy Kasapis Panos*

*Dorothy Tank*

*Charles Cope*

*Laura Maki*

*Dee Pascoe*

*Ann Ward*

*Richard Dalley*

*Ona Marshall*

*Lisa Pascoe*

*Lydia Wolanchuk*